



optimind.  
manage risk, build your future

Consulting & Solutions



## strategy.

assisting top management in defining their strategy and in their investment and divestment projects



## finance.

optimizing and structuring investment solutions, meeting multi-standard obligations, enhancing performance and guiding ALM management



## risk.

identifying, assessing, controlling and managing risks using qualitative and quantitative measures

Optimind is an independent consulting firm that provides support to insurance firms, banks and large companies by targeting business opportunities to grow their performance. We offer advisory services and solutions to meet major challenges of competition, transformation and regulation. Considering the risks they carry, these challenges offer great opportunities for expansion.

Our ambition in the context of regulatory, technological and corporate/social changes is to offer a comprehensive solution, enabling our clients to fulfill their obligations and implement the transformations they need.

Optimind's value proposal is a combination of top-level expertise and proven methodologies. We have the necessary knowledge and experience to guarantee that we will adopt the best practices of the industry.



### **human resources.**

assisting in and drawing value from implementation of benefits policy, increasing HR performance



### **compliance.**

ensuring regulatory compliance, adapting and inspecting organisations and their processes



### **digital transformation.**

contributing to the methodology needed for change management, steering the projects, spreading digital innovation and implementing it

**200**  
employees

**30,000 days**  
of consulting  
per year

**30 M€**  
revenue

**5 practices**

**> 5 % of the revenue**  
invested in R&D

**R&D**  
6 Expertise Centres

**1<sup>st</sup> French team**  
of Risk Advisory Managers



## market.

Designing innovative products and services in time-to-market, defining distribution procedure



## data.

gathering and enhancing data, building relevant and efficient analytical models



## BPO.

structuring and operating People & Tools outsourcing procedures

# Optimind *Touch!*

“ We provide advice and solutions to meet the major challenges of competitiveness, transformation, and regulatory compliance

→ Our unique and agile ecosystem reveals and develops the qualities and talents of our staff by stimulating both individual initiative and collective innovation.

→ Optimind has been growing constantly for a number of years and is a dynamic and innovative company, that adds a new dimension to consulting by successfully combining wide-ranging expertise backed by both focused management and genuine corporate governance.

→ Guided by requirement, rigor and benevolence, we harness these human values to help our clients develop their activities, in an environment where long-term performance is a key issue.



“ Joining Optimind means committing to a long-term project and working together to develop a career path

## Expertises.

### 5 practices to accompany our clients

- Actuarial & Financial Services
- Corporate Risk Services
- Risk Management
- Business Transformation
- Business Process Outsourcing.

## R&D.

### 6 Expertise Centres to serve the practices

To promote the development of our know-how, to share knowledge and disseminate professional best practices, our consultants and managers work together in Expertise Centres (ECs), the company's internal working groups, combining expertise in core fields and cross-functional capabilities.

They play a part in our R&D and innovation undertakings, in identifying risks and opportunities associated with the emerging subjects, and contribute to preparing our communications, events and training.

## Our brands.



Data Analytics,  
Engineering  
and Compliance  
Services



Human Resources  
and communication  
advisory services  
for Corporates



Intermediation  
operation



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